HOPE RANCH Oceanfront Sales since 2000

HOPE RANCH OCEANFRONT SALES IN 2024

| | Address | SALE PRICE | Final <u>List Price</u> | | | Time on <u>Market</u> | | Г <u>Comments</u> |
|-----|-------------|----------------|-------------------------------|-------------------------------|------|--------------------------|------|---|
| 416 | 1 Creciente | Dr.\$7,500,700 | \$7 , 495 , 000 | \$9 , 450 , 000 | 1/24 | 6 mo. | 100' | 1980's 3/3.5 3,860 sq.ft. Contemp. with fireplace, vaulted ceilings, primary upstairs with fireplace and sitting room, 1/1 guest qtrs. on 1.22 acres. |

HOPE RANCH OCEANFRONT SALES IN 2023

NONE

HOPE RANCH OCEANFRONT SALES IN THE 2020'S

| | | FINAL | Original | SALE | TIME ON | FRONT | |
|------------------|----------------------|--------------|--------------|-------|----------|-------------|--|
| Address | SALE PRICE | LIST PRICE | LIST PRICE | DATE | MARKET | Feet | Comments |
| 4305 Marina Dr. | \$25,373,227 | \$27,500,000 | \$28,500,000 | 1/21 | 4 mo. | 200' | Fab. 10,143 sq.ft. 4/6.5 Contemp. with smart home tech, office, family room, 3 built-in fish tanks, home theater, guest house pool, spa, tennis & beach access on 3.7 ac. Some redo since 10/17 sale for \$17,500,000. |
| 4335 Marina Dr. | 18,000,000 | 15,950,000 | 15,950,000 | 10/21 | 1 wk. | 143' | Dated 5,265 sq.ft. $4/4$ 2 story ranch home built in 1949 with den, dining room, office, gym and guest quarters, pool and koi pond on 2.57 acres. |
| 4015 Bajada Lano | e 17,150,000 | 16,900,000 | 16,900,000 | 5/21 | 6 mo. | 231' | 5,851 sq.ft. 6/5.5 Spanish Colonial Revival built in 2000 on gated private road with easy beach access, seaside pool/spa wet bar, office, 3 fireplaces. |
| 4121 Creciente D | or. 12,625,000 | 11,000,000 | 11,000,000 | 6/21 | 2 wks. | 170' | Single level 1940's 3,222 sq.ft. 3/4 fixer with 1,176 sq.ft. 2/2 guest house and 354 sq.ft. studio on private 2.48 acre parcel. |
| 4295 Marina Dr. | 10,475,000 | 11,500,000 | 11,500,000 | 8/20 | 1.1 yrs. | 195' | Redone 1950's 3,380 sq.ft. adobe 4/4/3 main home with 1/1 guest house, game room, pool, tennis court & orchard with 195' of frontage with direct beach access. |
| 4045 Bajada Lano | e 9 ,2 50,000 | 11,750,000 | 17,700,000 | 7/20 | 2 yrs. | 147' | Built in 1998, 5,580 sq.ft. 4/4.5 Medit. with 3 story curved iron staircase, antique accents, tower room/art studio, office, elevator and pool on 1.84 ac. |
| 4343 Marina Dr. | 7,675,000 | 7,950,000 | 7,950,000 | 9/20 | 1 week | 146' | Orig. condition 50's single level ranch style home with 146' of frontage with lovely mature trees. |
| 4161 Creciente D | or. 7,500,700 | 7,495,000 | 7,495,000 | 1/24 | 1 week | 100' | 1980's 3/3.5 3,860 sq.ft. Contemp. with fireplace, vaulted ceilings, primary upstairs with fireplace and sitting room, 1/1 guest qtrs. on 1.22 acres. |

HOPE RANCH **OCEANFRONT SALES IN THE 2010'S: THE COMPLETE DECADE**

| Address | SALE PRICE | Final List Price | Original Sale Price | Sale Date | Time on Market | ACRES | Comments |
|------------------|--------------|---------------------|------------------------|--------------|-------------------|-------|--|
| 4181 Creciente | | | \$28,500,000 | 10/10 | | 7.76 | Situated on 7.76 acres with a golf-cart path to the beach, this redone 4/5 main house has a media room, study, exercise room and wine cellar. There is a 3/3 guest house, pool, cabana, lighted tennis court and putting greens. |
| 1555 Roble Driv | e 18,100,000 | 24,500,000 | 34,000,000 | 7/12 | 3.2 yrs. | 14.52 | Spectacularly landscaped 14.52 acre estate with 9,000 sq.ft. 6/8 English Cottage home built in 1999, 2 outbuildings, a sand volleyball court and acres of majestic trees & gardens. |
| 4305 Marina Dr. | 17,500,000 | 19,500,000 | 35,000,000 | 10/17 | 2 yrs. | 3.70 | Spectacular new 10,143 sq.ft. 4/6.5 Contemp. with smart home tech, office, family room, multiple built-in fish tanks, pool, spa, tennis court and beach access on 3.7 acres. |
| 4145 Creciente | 11,500,000 | 14,000,000 | 21,500,000 | 2/18 | 3 yrs. | 4.02 | Sprawling 1950's 11,574 sq.ft. 6/6/3 island style Contemp. on a gated 4.02 ac. with tennis court, pool & beach access. |
| 4653 Via Roblada | 10,000,000 | 11,995,000 | 19,500,000 | 5/18 | 2¾ yrs. | 13.0 | Orchard on 13 ac. with 400' of ocean frontage with 5,120 sq.ft. 1960's 5/4.5 adobe home, guest facilities and pool. |
| 4149 Creciente | 7,000,000 | 7,000,000 | 7,000,000 | 3/14 | 3 wks. | 1.80 | 1990's 6,119 sq.ft. $4/5/2$ Contemp. with formal dining rm, family room, open beam ceilings, 4 car garage and lap pool. |
| 4125 Creciente | 4,000,000 | 4,500,000 | 4,500,000 | 10/12 | n/a | 1.74 | Dated 3,446 sq.ft. $4/3.5$ single level ranch built in 1941 on 1.74 ac. with office, wood floors and detached guest qtrs. |

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HOPE RANCH OCEANFRONT SALES IN THE 2000'S: THE COMPLETE DECADE

| | | Final | ORIGINAL | SALE | TIME ON | | |
|-----------------|--------------|--------------|--------------|-------------|---------------|--------------|---|
| Address | SALE PRICE | LIST PRICE | SALE PRICE | <u>Date</u> | <u>Market</u> | <u>Acres</u> | Comments |
| 1551 Roble Dr. | \$50,000,000 | n/a | n/a | 5/05 | n/a | 36.15 | Unique 18,000 sq.ft. gated compound on 4 parcels totaling over 36 acres with private lake, pool, tennis court, ocean- front baseball diamond, guest facilities, etc. This sold in 8/00 for \$38,000,000. This was a direct sale. |
| 1551 Roble Dr. | 38,000,000 | \$38,000,000 | \$38,000,000 | 8/00 | 5 mo. | 36.15 | See immediately above. |
| 1605 Alisa Lane | 17,235,000 | 19,000,000 | 19,000,000 | 7/00 | 1 yr. | 4.76 | Exquisite 20,000 sq.ft. 6/6/5 Mediterranean villa with pool, spa, tennis court, formal gardens and two 3 car garages on 4.76 acres with 266' of ocean frontage. This was remodeled since it sold in 9/95 for \$8,350,000. |
| 4683 Via Roblad | a 16,000,000 | n/a | n/a | 1/00 | n/a | 22.44 | Fabulous 22 acre equestrian estate with 2 Contemp. main homes, 3 guest houses, a manager's home, office, movie theatre, tennis court, racquetball court, 2 pools, ¹ / ₄ mile training track, 3 barns and 5 paddocks. This had just sold in 6/99 for \$10m. This buyer also acquired the adjacent 16.5 acre vacant property in 11/99 for \$9,600,000. |
| 4025 Bajada Ln. | 15,000,000 | 14,900,000 | 8,950,000 | 8/07 | 2 yrs. | 1.46 | 5,767 sq.ft. 4/4.5 Contemp. built in 2000 and since gutted and redone, this features a pool, spa & cabana and beach access. Prior to redo, this sold 9/04 for \$8,750,000. |
| 4321 Marina Dr. | 13,928,000 | n/a | n/a | 8/01 | n/a | 6.72 | Modest 1950's home on 2 spectacular Hope Ranch bluff- top parcels totaling 6.72 acres with 480' of frontage. Not listed. This also sold in 12/97 for \$8,000,000. |
| 4385 Marina Dr. | 12,800,000 | 15,750,000 | 39,500,000 | 10/09 | 2.4 yrs. | 2.90 | Brand new 13,200 sq.ft. Italian Villa with 9 brm suites, attached guest quarters, formal dining room, family room, eat in kitchen, library, media room, office and look-out room. The 2.9 acres includes pool, spa, outdoor theater, small vineyard, garden train and equestrian facilities. |
| 4353 Marina Dr. | 12,650,000 | 14,500,000 | 14,500,000 | 5/07 | 7 mo. | 4.20 | "Moon Shadows," a unique 5/4.5 4,271 sq.ft. Contemp. on 4.2 acres with 2 guest homes, a free form pool with fountain, paths to a sheltered beach cove and great views. There is a seaside guest house that has some issues, but the land and trees are fabulous. Sold 12/03 for \$7,000,000. |
| 4187 Creciente | 10,500,000 | 10,950,000 | 11,900,000 | 5/07 | 2 yrs. | 2.06 | Built in 1997, this 9,196 sq.ft. $5/6/2$ home has a built-in home theater, power generator and $1/1$ guest house on 2 acres with free form black bottom pool and spa. |
| 4025 Bajada Ln. | 8,750,000 | n/a | n/a | 9/04 | n/a | 1.46 | Spectacular 5/4.5 2 story 5,767 sq.ft. Contemporary built in 2000 with 3 fireplaces and a jaw dropping second story master suite with outdoor fireplace on the view terrace. |
| 4353 Marina Dr. | 7,000,000 | 8,900,000 1 | 15,000,000 | 12/03 | 3 yrs. | 4.20 | "Moon Shadows," described a few sales above. |

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